



ECINS CORP,
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SOLE SOURCE LETTER

November 16, 2023

To Whom It May Concern:

This letter is to confirm that the ECINS Student Support and Case Management System is a sole source product, designed, developed, sold and distributed exclusively by ECINS CORP, globally. No other company makes a similar or competing product for use by school social workers, counselors, psychologists, directors, administrators and school district managers and their colleagues. This product must be purchased directly by institutions from ECINS CORP at the address listed above. There are no agents or dealers authorized to represent this product. I can confirm that there is no other system available for purchase that would serve the same for the education sector and there is only one price for the above named system.

The ECINS Student Support and Case Management System is a unique software platform that enables school districts, universities and other education institutions to run their entire student support services programs on the one integrated, customizable solution.

ECINS exclusive and integrated feature set classifies it as a sole source solution because the unique technology, features and support package provided are not available from any other system globally.

This all-in-one software platform and all-inclusive annual subscription includes:

COLLABORATION AND WORKFLOW:

- No user licenses to maximize support for students
- No limits on the number of students who can be managed/supported on the system
- Removes the need to use paper, Google Docs and spreadsheets
- Proven to reduce administration with integrated automated processes
- Automated notifications, reminders and alerts
- Transfer student records between schools and still keep case notes private
- Evidence student progress and share best practices
- Improved data capture and reporting custom fields
- Accessible from any device, mobile friendly and no software to download
- Self-service exports
- Unlimited document upload and storage
- Manage team and user workloads
- Ability to identify students and cases of greatest risk and vulnerability
- Proven to enable more students to be supported with no additional resources
- Teacher, student self-referral and parent/ guardian referral templates library
- Electronic consent forms
- Letter and email templates
- Reduces the need to send emails to colleagues

ASSESSMENT AND SCREENER TEMPLATES:

- Over 60 pre-loaded screeners and assessments to choose from plus add the option to your own at no additional cost. Includes ACEs, GAD-7, PHQ-9 and Columbia-Suicide Severity Rating Scale (C-SSRS)
- Customizable electronic screeners, assessments, action and support plans
- Surveys and questionnaires

UNIVERSAL SCREENING:

- Teachers, parents and students can complete assessments in multiple sessions
- Add customized messages to assessments
- Send out assessments to an assigned group such as MTSS groups or Special Education groups
- Send out scoring assessments to a student, a group, an entire school or district population
- Students, parents and teachers can complete an assessment themselves on a laptop, tablet, or mobile phone
- Results to be immediately scored, summarized, and accessed by a designated clinician, team or department
- Preloaded with screening assessments such as the PHQ-9, GAD-7, C-SSRS and CES-DC
- Schools can create and add their own assessments at no additional charge
- Real-time status and activity overview that acts as a central dashboard
- Staff can see and report on partially completed assessments
- Aggregate and display de-identified screening information across schools, school districts, or states

ENGAGEMENT:

- Encrypted Student Portal
- Task students
- Notifications when tasks are completed or overdue
- Student mood journal
- Resource library
- Meeting calendar for your student cohort
- Student reminders
- Secure messaging
- Student mobile APP

INTEGRATIONS:

- Azure single sign on
- ADFS
- Integration with other Student Information Systems such as Power School, Infinite Campus etc
- SFTP file transfer

CUSTOMER SUCCESS SERVICES:

- Staffed help desk service 8am - 5pm EST Monday - Friday excluding public holidays 24/7, support ticket service and out of hours support ticket monitoring
- Online resource and training center
- Written user guides and video guides
- Online webinars, training and system demos
- Case studies

COMPLIANCE:

- HIPAA and FERPA compliant for reduced liability
- All data securely hosted in the US
- HIPAA-compliant and assured systems and processes
- ISO27001 accredited
- ISO9001 accredited
- The only Student Support and Case Management System endorsed by the School Social Work Association of America (SSWAA)

SECURITY:

- Secure hosting in US-based, ISO27001 accredited, Tier 3 high-availability data centers
- Daily backups
- Utilization of load-balancing technology for enhanced user experience
- Accredited, enhanced business continuity and disaster recovery
- DDoS protection and monitoring
- Continuous agile development to ISO27001 accredited standards
- Fully hosted on the ECINS US Infrastructure 24/7 cyber security monitoring and alerting
- Annual penetration testing by a National Cyber Security Centre approved Green CHECK company
- Database optimization
- Patching and updates
- Weekly deployment of new features and updates

Rebecca Oliver, Executive Director of SSWAA is quoted as stating that ‘the ECINS Student Support System is exactly what school social workers need in today’s world – we’ve never come across anything as all-encompassing. Our goal is to get this in the hands of as many schools and districts as possible, ultimately using the system as a foundation for standardizing best practices in school social work across America’.

ECINS CORP is committed to facilitating and maximizing support for students across America and globally. Having joined forces with SSWAA to provide school social workers, counselors, psychologists, directors, administrators and school district managers and their colleagues with an all-in-one, collaborative case management system that allows for better communication and engagement between students, their families and other key personnel. This transformative Student Support and Case Management System has been uniquely designed to enable early intervention and create better outcomes for students.

If you require additional information, don’t hesitate to contact me and my team at (862) 822-3438 at any time or visit our website at www.ecins.com. Thank you for your interest in ECINS.

Sincerely,

Gary Pettengell,
President, ECINS CORP
gary@ecins.com

SUBSCRIBED AND SWORN to before me on this _____ day of _____, 20_____.

Notary Public Signature

Printed Name

My Commission Expires:

